

Schweiter Technologies

Full Year 2025 Results – Media & Analyst Conference

February 27, 2026 | Zurich, Switzerland



Agenda

Media & Analyst Conference – Full Year 2025 Results

1 Business Review & Highlights

2 Financial Results 2025

3 Focus & Outlook 2026

4 Questions & Answers



2025 – Solid cash generation despite lower net sales



904 Mio. CHF
Net Sales

891 Mio. CHF¹⁾

Vs. PY
-9% (Fx-adj.: -6%)



72 Mio. CHF
EBITDA

74 Mio CHF
8.3%

PY
9.4%²⁾



39 Mio. CHF
Free Operating
Cash Flow

PY
57 Mio CHF



15 CHF per share
Dividend ³⁾

PY
15 CHF per share

¹⁾ excluding divested Bus & Rail business

²⁾ 2024 adjusted for “Accelerate” expenses

³⁾ Proposed by board of directors to general assembly

Contribution margins & cost control on track – missing volumes



DISPLAY

Lower revenues amid weak economic conditions in Europe & North America

Reduced raw material prices leading to additional demand softness

Portfolio transformation and innovation continued: Recycled content in offering extended

Relative margins protected by cost & efficiency program as well as procurement and pricing measures

CORE MATERIALS

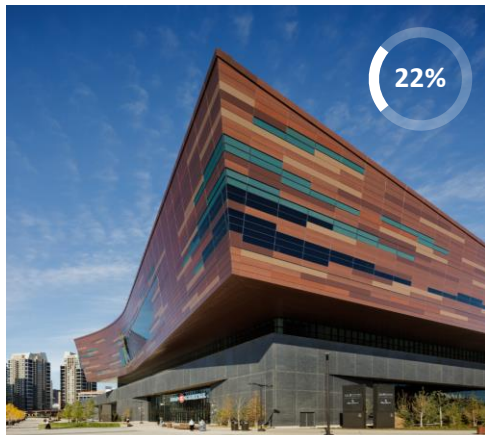
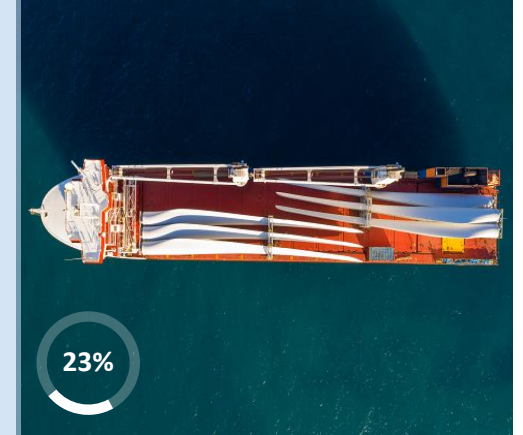
Solid performance despite lower revenues

Kitting operations were expanded in China to capitalize on the largest wind energy market

Increased share of recycled PET (up to 100%)

Marine and technology segments in muted economic conditions

Balsa business performed well, leveraging its fully integrated value chain and supporting margins



ARCHITECTURE

Slight revenue reduction driven by soft markets in China and North America

Asia impacted by low sales in China where construction market has not yet recovered

US construction activity tied back by economic uncertainties (inflation & tariffs)

Europe improving on revenues & profitability, but not able to fully compensate for other regions

TRANSPORT & INDUSTRY

Persistent subdued customer demand leading to lower revenue

Cost and efficiency program gains securing margin improvement

Successful market introduction of innovative DUROLEN® product

Divestment of Bus & Rail unit improving future margin profile



ALUCOBOND® lighthouse project – Testimonial for the endless design possibilities

Making life
lighter
and more
colorful

BMO centre Calgary: Largest event location in Western Canada with >1'000'000 sq ft space



ALUCOBOND® gaining share in growing market of datacenters



3AC Americas: Datacenter examples in Phoenix, Arizona



Key arguments for using ALUCOBOND® in datacenter facades:

- Design possibilities due to flatness, rigidity & formability
- Custom color capabilities and additional range of >90 colors & finishes
- Durability, low maintenance & life-cycle costs
- High material recycled content and 100% recyclable
- Rear-ventilated façades can reduce cooling load for datacenters

US market:

- >120 datacenters built in 2025; double-digit growth projected for 2026
- Market size for datacenter façade: >50 Mio CHF
- 3A Composites with about 10% market share



Showcasing applications – # of visitors & mean residence time doubled

Virtual World extended: Supermarket, Shopping Mall, Petrol Station, Car Dealership



www.3acvirtualworld.com





SINTREX®: >50% of top customers with recurring orders

3A Composites Display: A testimonial from Amari Plastics, East London – outlining the outstanding performance of SINTREX®

AMARI EAST LONDON Amari Plastics East London + Follow ...
460 followers
1w · 🌐

Can you spot the difference? 🤖

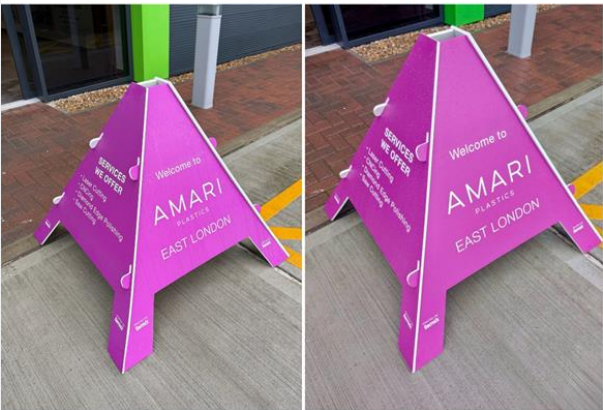
These photos are taken over a month apart. In between? Rain, wind, snow and everything the British weather could throw at it.

The result: a Sintrex® sign that hasn't changed a bit. Perfect for long-lasting external signage.

Built to perform. Built to last.

#Sintrex #ExternalSignage #BuiltToLast #3adisplay #AmariPlastics

3A Composites 3A Composites Display Europe



Applications

The innovative solution for versatile printing with long lasting qualities

Characteristics

SINTREX® sheets are made of PET (polyethylene terephthalate), one of the most versatile and promising plastics, already the material of choice in many applications from food packaging to structural foams. PET is noted for its excellent recyclability and well-established recycling options.



PET recycling across European production sites – Closing the loop

3A Composites Core Materials: More sustainable and more attractive portfolio



- PET waste from the JMB Poland kitting operation collected and reused in extrusion plants in Poland & Switzerland
- PET waste diverted from landfill and reintegrated into production
- >1,200 metric tons of PET additionally recycled in 2025 saving approximately 3,000 tons CO₂eq in Scope 3 emissions as well as costs
- Additionally, post-consumer rPET supply secured and expanded without color-grade limitations
- Closed-loop system supports a significant increase in recycled PET (rPET) content (up to 100%)
- Increased rPET content achieved without compromising product performance & properties, benefiting customers' sustainability goals

◀ Cut-offs from kitting ready to be grinded

Our solutions are relevant and visible in everyday life

Making life lighter and more colorful

Making life lighter and more colorful



- Industry
- Core Materials
- Display
- Architecture

1 Industry – Building & Construction
 HIPEX® G is the perfect material for bus shelters, poster glazing, displays and signs for interior and exterior use, back printed translucent signs, bicycle safety helmets.

2 Display – Corporate Design
 CRYLUX® is ideal for display applications and visual communication as it comes in lively, vibrant color shades.

DIBOND® is used for signage, product and furniture design, shopfitting, interior design, shop design as well as trade fair and exhibition design.

3 Core Materials – Sport & Health
 Find your flow with the AIREX® Heartbeat mat for yoga and functional training.

4 Industry – Building & Construction
 ATHLONextrusions® PMMA/ABS applications include bus shelters, partitions, cladding, industrial applications, protective covers (e.g. heat pumps), etc.

5 Industry – Vehicle
 DURELEN® is the ideal material for use in components, that have to withstand hard knocks. It is particularly suitable in the areas of agricultural vehicles as well as caravans.

6 Core Materials – Wind
 AIREX® and BALTEK® are the universal core material solutions for wind blades.

7 Architecture – Commercial
 ALUCOBOND® panels are used above all in architecture and for corporate identity programs, particularly for façades, wall and roof cladding, including art installations.

8 Core Materials – Aerospace
 AIREX® and BALTEK® products offer the perfect sandwich solutions to virtually any aerospace application such as fuselage and wings, flaps, covers, helicopter blades, interior parts, etc.

9 Industry – Building & Construction
 IMPEX® stands for virtually unbreakable polycarbonate sheets with excellent optical and mechanical

properties. The solutions include safety glazing, balcony glazing, doors, windows, sky domes, helmets, etc.

10 Industry – Building & Construction
 POLYCASA® SAN is the perfect choice for industrial door glazing, showing big savings on energy costs where electric motors are used to control the door opening.

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Profitability secured in challenging markets. Solid cash flow.

(in CHF millions)	2025	2024	+ / -	+/- fx adj.
Net sales	904.4	1011.3	-11%	-8%
Net sales adjusted ¹	890.7	982.6	-9%	-6%
EBITDA	72.0	72.2	0%	+4%
In %	8.0%	7.1%		
EBITDA adjusted ¹	74.3	92.2	-19%	-16%
In %	8.3%	9.4%		
EBIT	30.4	23.1	+32%	+37%
EBIT adjusted ¹	33.8	48.5	-30%	-28%
Net income	-10.0	12.9	-177%	
Free operating cash flow	39.4	57.2	-31%	

¹ excluding divestment in 2025 and 2024 and "Accelerate" expenses in 2024

Net Sales decline

- Weak market sentiment in Q4, primarily in the «Display» and «Industry» market segments
- Record-low commodity notations of relevant raw materials
- «Core Materials» and «Architecture» developed more resilient

Cost measures on track, but not fully compensating for lower sales

- Cost measures implemented with «Accelerate» program completed with Run Rate savings of 10 Mio
- Procurement measures progressed well

Divestment of Bus & Rail business completed

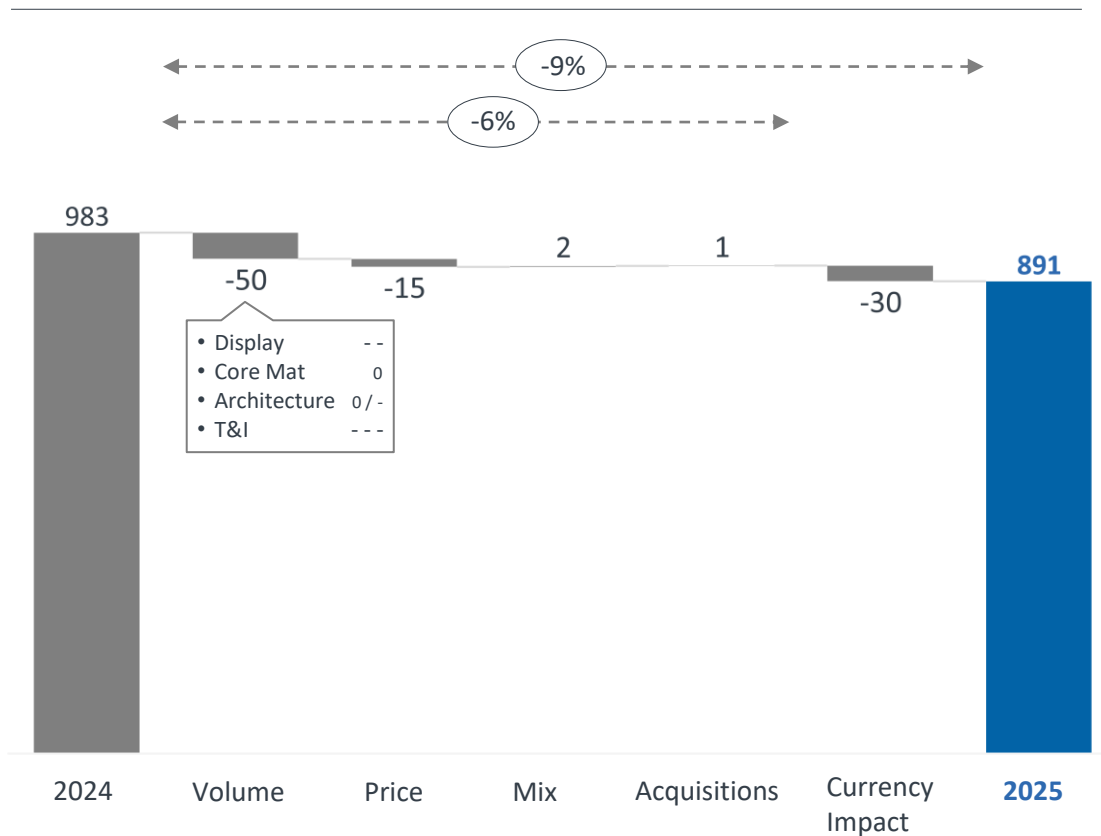
- Improving Group's margin profile
- 31 Mio losses accounted: 3.5 Mio operational losses above EBIT, 27.5 Mio below EBIT mainly for depreciations of intercompany loans and transaction costs

Solid Cash conversion despite challenging market environment

- Solid cash conversion driven by TWC measures and capex discipline
- Strong balance sheet (68% equity ratio) with positive net cash (56 Mio)

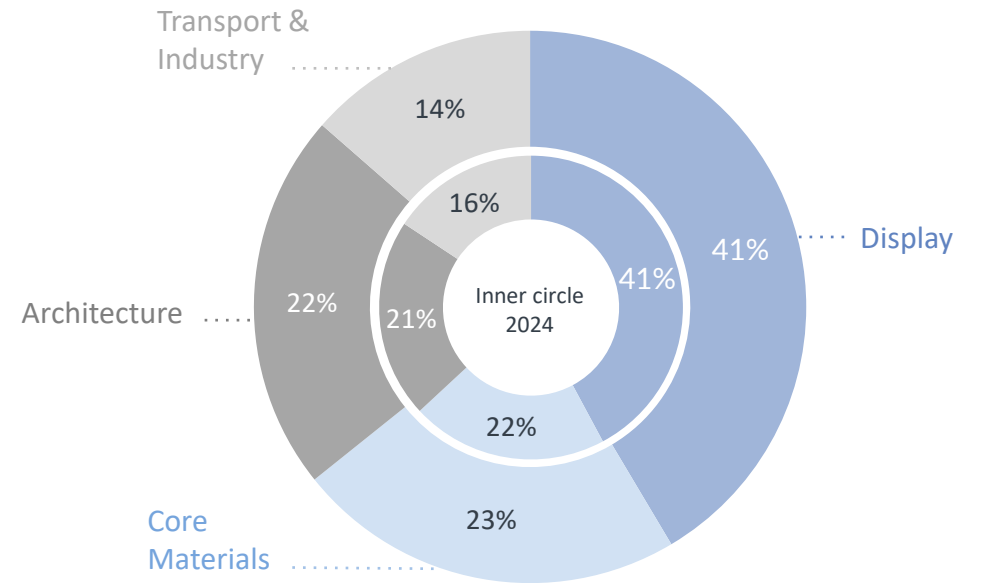
Net sales impacted by soft demand, lower raw material notations and unfavorable currency translation.

Net Sales¹ 2024 vs. 2025 (Mio CHF)



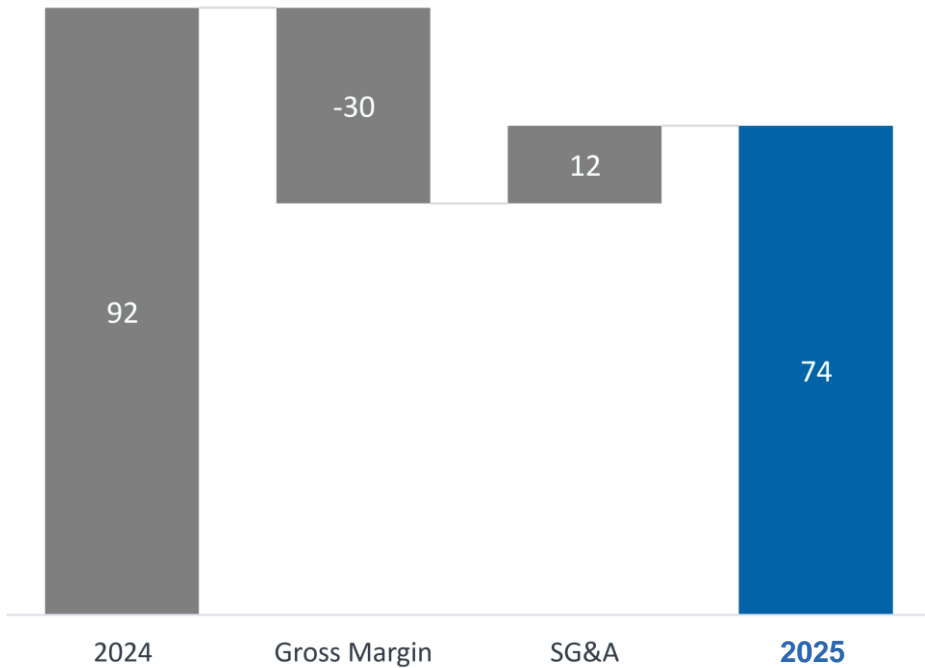
¹ excluding divested Bus & Rail business

Net Sales 2024 vs. 2025 by business area (in %)

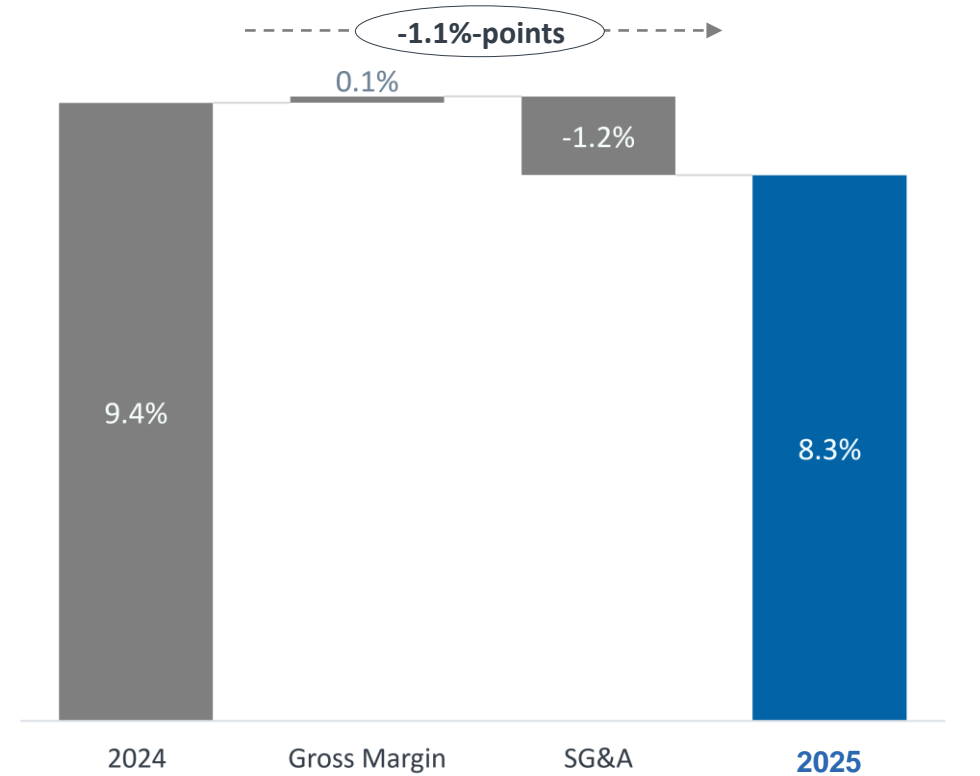


EBITDA reduction due to lower sales partially offset by cost measures.

EBITDA¹ 2024 vs. 2025 (Mio CHF)



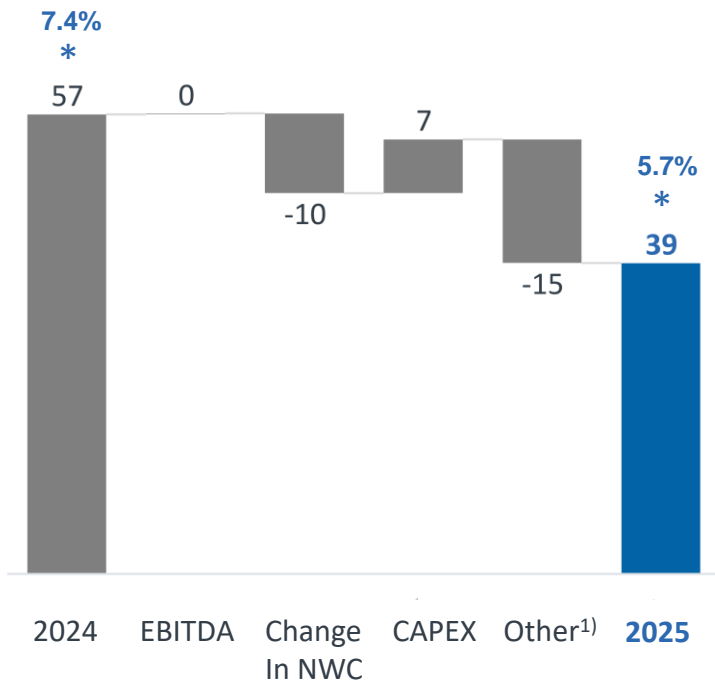
EBITDA¹ Margin 2024 vs. 2025 (in %)



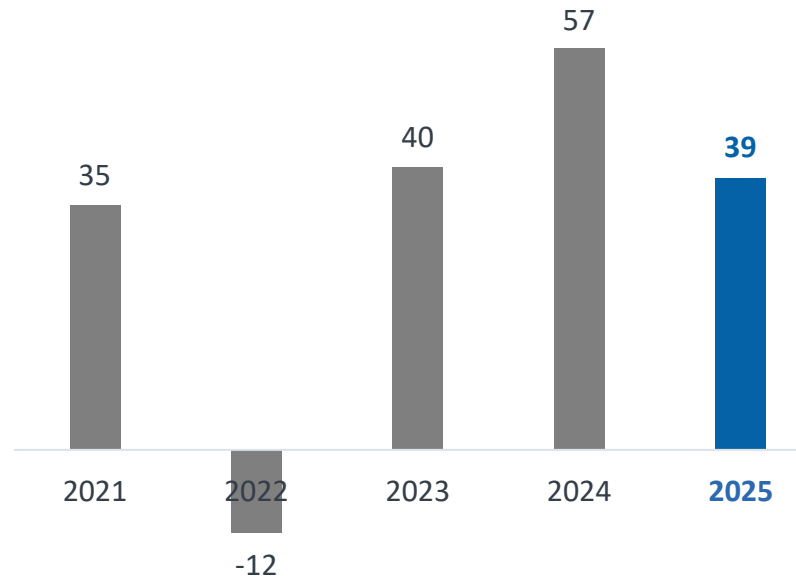
¹ EBITDA excluding divested Bus & Rail business and 2024 adjusted for “Accelerate” expenses

Solid cash conversion with continued active management of Working Capital and Capex spending allowing for stable dividend.

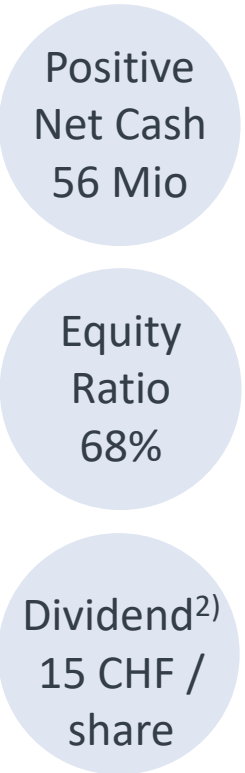
Free Operating Cash Flow 2024 vs. 2025 (Mio CHF)



Free Operating Cash Flow 2021–2025 (Mio CHF)



Capital Figures



¹⁾ Mainly “Accelerate” related cash out

* ROIC (%)

Definitions:

ROIC = Free Operating Cash Flow after lease (FOCF) / Invested Capital

FOCF = Cash Flow from operating activities – Capex + Proceeds from PPE & Biological Asset sales – Lease repayments

Invested Capital = Total Assets (excl. Cash & Cash Equivalents) – Total Liabilities (excl. Current and non-current financial liabilities, employee benefits)

²⁾ Proposed by board of directors to general assembly

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Persisting volatile business environment and geopolitical uncertainties ask for consequent strategy implementation & agility

KEY TRENDS

- Renewable energy
- Weight reduction
- Sustainable materials
- Colorfulness & enhanced functionalities
- Increased mobility



OUR STRATEGIC PRIORITIES

- Focusing on attractive market segments
- Driving portfolio transformation through innovations: sustainable and competitive solutions
- Promoting operational excellence, high agility and efficiency in all parts of the company
- Generating strong cash flow
- Cultivating high performance culture



OUR ASSETS

- House of Brands: broadest product & solution portfolio
- Unique material properties & innovation power
- Global customer proximity & access with high performing team
- FSC-certified Balsa forest – “From seed to shaped solutions”
- Diversified with lightweight focus
- M&A competence
- Culture of trust, accountability and performance







OUR AMBITION OVER THE CYCLE

- Net sales growth above market growth
- EBIT margin: 7% to 9%
- Return on Invested Capital: 9% to 11%
- Shareholder friendly dividend policy






Several focus measures to stay agile in demanding markets

Limited visibility across key markets for 2026

			
DISPLAY	CORE MATERIALS	ARCHITECTURE	TRANSPORT & INDUSTRY
Dependent on consumer sentiment revival & raw material notations	Upswing could be expected in 2 nd semester	Linked to predicted increasing construction activity	Confronted with continued muted demand in its core markets

Net sales & margin outlook for 2026

- Top line development remains demanding short term with limited visibility across key markets
- Initiated measures are designed to gain market shares and to safeguard margins

 Attractive Markets	 Innovation	 Operational Excellence
<ul style="list-style-type: none"> • Drive defined vertical market specific growth initiatives (e.g. grocery stores, datacenters) • Enhance market share through specification business – “market pull” • Geographic growth in China with distributors • Leverage optimized pricing strategy to navigate in volatile raw material notation environment 	<ul style="list-style-type: none"> • Strengthen product management capabilities • Scale up innovations (mainly Sintrex, Durolen, Monarc) • Accelerate transformation towards a more sustainable & more attractive solution portfolio (recycled content, recyclability; e.g. DibondRe) 	<ul style="list-style-type: none"> • Implement dedicated set of design-to-source and operational procurement actions to continue to lower material costs • Drive digitalization journey to achieve “Easy to do business” for customers and gain efficiency • Pro-actively manage working capital & capex to ensure robust cashflow

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Q & A

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Financial Calendar

Annual General Meeting
Theater Casino Zug

April 9, 2026

Half-year results 2026
Virtual

July 24, 2026



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